

**COUNTY OF SAN LUIS OBISPO BOARD OF SUPERVISORS
AGENDA ITEM TRANSMITTAL**

(1) DEPARTMENT Social Services	(2) MEETING DATE 3/22/2016	(3) CONTACT/PHONE Trish Avery Caldwell (805) 788-2601	
(4) SUBJECT Request to approve a sole source FY 2015-16 new service contract (Clerk's File) for California Work Opportunity and Responsibility to Kids (CalWORKs) Expanded Subsidized Employment (ESE) with Eckerd Youth Alternatives, Inc. (Eckerd), in the amount of \$146,817. All Districts.			
(5) RECOMMENDED ACTION It is recommended that the Board waive the Board adopted Contract for Services Policy requiring a Request for Proposal (RFP) and approve and execute a sole source FY 2015-16 new service contract with Eckerd Youth Alternatives, Inc. (Eckerd) for California Work Opportunity and Responsibility to Kids (CalWORKs) Expanded Subsidized Employment (ESE) for a three (3) month period beginning April 1, 2016 and ending June 30, 2016 in the amount of \$146,817.			
(6) FUNDING SOURCE(S) Federal (85%) State (15%)	(7) CURRENT YEAR FINANCIAL IMPACT \$146,817	(8) ANNUAL FINANCIAL IMPACT \$146,817	(9) BUDGETED? Yes
(10) AGENDA PLACEMENT <input checked="" type="checkbox"/> Consent <input type="checkbox"/> Presentation <input type="checkbox"/> Hearing (Time Est. ____) <input type="checkbox"/> Board Business (Time Est. ____)			
(11) EXECUTED DOCUMENTS <input type="checkbox"/> Resolutions <input checked="" type="checkbox"/> Contracts <input type="checkbox"/> Ordinances <input type="checkbox"/> N/A			
(12) OUTLINE AGREEMENT REQUISITION NUMBER (OAR) 190001629		(13) BUDGET ADJUSTMENT REQUIRED? BAR ID Number: <input type="checkbox"/> 4/5 Vote Required <input checked="" type="checkbox"/> N/A	
(14) LOCATION MAP N/A	(15) BUSINESS IMPACT STATEMENT? No	(16) AGENDA ITEM HISTORY <input type="checkbox"/> N/A Date: <u>July 21, 2105 (Henkels & McCoy)</u>	
(17) ADMINISTRATIVE OFFICE REVIEW Morgan Torell			
(18) SUPERVISOR DISTRICT(S) All Districts			

County of San Luis Obispo



TO: Board of Supervisors

FROM: Social Services/Trish Avery Caldwell
(805) 788-2601

DATE: 3/22/2016

SUBJECT: Request to approve a sole source FY 2015-16 new service contract (Clerk's File) for California Work Opportunity and Responsibility to Kids (CalWORKs) Expanded Subsidized Employment (ESE) with Eckerd Youth Alternatives, Inc. (Eckerd), in the amount of \$146,817. All Districts.

RECOMMENDATION

It is recommended that the Board waive the Board adopted Contract for Services Policy requiring a Request for Proposal (RFP) and approve and execute a sole source FY 2015-16 new service contract with Eckerd Youth Alternatives, Inc. (Eckerd) for California Work Opportunity and Responsibility to Kids (CalWORKs) Expanded Subsidized Employment (ESE) for a three (3) month period beginning April 1, 2016 and ending June 30, 2016 in the amount of \$146,817.

DISCUSSION

On July 21, 2015, Board Item #19, the Board approved a service contract with Henkels and McCoy (H&M) for CalWORKs Expanded Subsidized Employment (ESE) for the period of July 1, 2015 through June 30, 2016. The ESE program provides assessment, training, intensive case management, subsidized employment, supervision, and job performance evaluations for all eligible CalWORKs Welfare-to-Work (WTW) participants. Participation in the CalWORKs ESE program is at the County's option and it required a written ESE plan be submitted to California Department of Social Services (CDSS). The County Department of Social Services (DSS) submitted the required plan in February 2014 and it was approved by the State. Because we received new funding for the ESE program a Request for Proposal (RFP) was conducted in August of 2014 that resulted in the County receiving two (2) responses and funds were awarded to both agencies (RFP# 1276): Goodwill Central Coast (Goodwill) and H&M. The initial contracts for both agencies were approved for an eight (8) month period in FY 2014-15 and both contracts were renewed in FY 2015-16. The funding was offered to both agencies rather than only one due to the fact that they both offer unique work experience programs - Goodwill places CalWORKs participants in their Goodwill Stores and H&M places CalWORKs participants in jobs throughout San Luis Obispo County using the GreenSmart job training program.

However, in a letter dated January 29, 2016, H&M notified the County they are shifting their business focus and eliminating their Training Services Division which handles the County CalWORKs ESE contract. They instead will focus and invest in the business markets of Power, Gas Distribution, Communications, and Oil & Gas Pipeline where they have core construction competencies. The change will take effect April 1, 2016. Because Goodwill does not provide the services that H&M provides, and due to the need to ensure continuity of services in the current fiscal year, we are requesting that Eckerd be sole sourced to provide the same services previously offered by H&M for the remaining three (3) months of the fiscal year. Eckerd has the experience and infrastructure necessary to handle the program immediately while utilizing the current local H&M staffing and resources therefore providing a seamless transfer of services to participants currently in the ESE program. The contract term with Eckerd will be for the three (3) month period starting April 1, 2016 through June 30, 2016. The County will conduct an RFP process for FY 2016-17 CalWORK ESE services.

Eckerd, a private non-profit, was founded in 1968 by Jack and Ruth Eckerd, with the vision of creating healthy and successful alternatives to help children and families lead successful lives. Initial services included outdoor therapeutic programs for both boys and girls and in 1982 expanded to operate Florida's first private juvenile justice program. Their

work with families revealed the need for increased education and employment skills to assist families reach higher levels of achievement and in 1984, Paxen, a workforce development program for Eckerd kids was established with the mission of providing fundamental life, education, and workforce skills that together form the building blocks for better lives. Paxen operates three (3) primary programs:

1. Academic skills
2. Delinquency Services
3. Workforce Development

The Workforce Development division focuses on career readiness, work experience, job placement, and industry-specific training and certification. The CalWORKs ESE program falls under this division. Eckerd serves over 18,500 youth and families each year with over 800 employees dedicated to providing opportunities for building successful and productive lives of those they serve. For more information about services offered by Eckerd, visit their website at www.eckerd.org.

Specific to this contract, Eckerd will provide subsidized employment and related services that include essential employability training, supervision, intensive case management, subsidized employment, and job performance evaluations. Services are customized to meet individual learning needs and abilities and include 20-35 hours of weekly paid training and employment over a 16-week period for each participant. The 16-week program encompasses a four-week Job Readiness and Retention Program and a 12-week subsidized employment placement. The program allows eligible CalWORKs WTW participants to gain basic work experience and learn new employment skills by performing basic-level duties as an employee during the paid employment opportunity. Subsidized employment has proven to assist CalWORKs WTW recipients in transition to and retaining unsubsidized employment. Services will be provided throughout San Luis Obispo County.

Approval of this contract will ensure that CalWORKs ESE employment and training opportunities will be available to CalWORKs WTW participants wanting to develop their work skills, secure employment and live independently. All services are intended to advance long-term achievement and support both welfare reform goals and the outcomes of Assembly Bill 636 (AB 636), the Child Welfare System Improvement and Accountability Act (better known as the System Improvement Plan or SIP), which focuses on continuous improvement, interagency partnerships, community involvement and public reporting outcomes. These services support the Department and County goal of keeping our economy strong and viable and assuring that all share in this economic prosperity.

OTHER AGENCY INVOLVEMENT/IMPACT

County Counsel has reviewed and approved the contract as to legal form and effect. County Purchasing was consulted with related to this sole source contract.

FINANCIAL CONSIDERATIONS

This is a first year contract with Eckerd and the total contract amount is \$146,817 for the period of April 1, 2016 through June 30, 2016. The funding for this contract is included in the DSS adopted budget for Fiscal Year 2015-16 and will require no General Fund contribution.

Agency	Budgeted FY 15-16	Notes	Sharing Ratios		
			Federal	State	County
Eckerd Youth Alternatives, Inc	\$146,817	CalWORKs Expanded Subsidized Employment (ESE)	85%	15%	0%

RESULTS

Henkels and McCoy

Fiscal Year 2015-16 (July 1, 2015 through March 31, 2016)

For the period of July 1, 2015 through March 31, 2016, CalWORKs Expanded Subsidized Services (ESE) were provided by Henkels and McCoy Training Services. As of December 31, 2015, which is when the last quarterly report was received, Henkels and McCoy enrolled sixty three (63) CalWORKs participants which exceeded the performance outcome to service forty two (42).

Henkels and McCoy ESE services resulted in over eighty percent (80%), the target percentage, of CalWORKs participants enrolled in certificate programs obtaining certification in their designated course of study by the end of their 16-week enrollment. *As of December 31, 2015, a total of seventeen (17) of seventeen (17), or one hundred percent (100%), of participants completed the 16-week certification program.*

Henkels and McCoy ESE services resulted in over eighty percent (80%) of CalWORKs participants placed in subsidized employment transitioning to unsubsidized positions within ninety (90) days of completing their 16-week ESE program. *As of December 31, 2015, fourteen (14) of seventeen (17), or eighty two percent (82%), of participants obtain unsubsidized employment. The target percentage was 70%.*

Eckerd

Fiscal Year 2015-16 (April 1 2016 through June 30, 2016)

Eckerd will provide Expanded Subsidized Employment (ESE) services to an estimated forty five (45) CalWORKs WTW participants currently enrolled in the ESE program and enroll at least two (2) new participants during term of this Agreement.

Eckerd will provide services that result in eighty percent (80%) of CalWORKs WTW participants being enrolled in certification programs obtaining certification in their designated course of study by the end of their 16-week enrollment.

Eckerd will provide services that result in seventy percent (70%) of CalWORKs participants placed in subsidized employment transitioning to unsubsidized positions within ninety (90) days of completing their 16-week ESE program.

ATTACHMENTS

1. Clerk's File Statement for Contract with Eckerd